

Konsultant

Proposal for the Supply of Premium South African Chrome Ore

2026



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Introduction: A Premier Partner for Chrome Ore

Konsultant is a premier global trade agency, operating as a mandated seller for a portfolio of distinguished South African mining companies. We specialize in the direct sourcing and international trade of high-demand industrial commodities, with a strategic focus on premium-grade Chrome Ore.

Our core mission is to create a transparent, efficient, and reliable bridge between our mining partners in the North West, Mpumalanga, and Northern Cape provinces and serious, qualified international buyers in key markets such as China, Japan, and Russia. We recognize the critical role South African chrome plays in global stainless steel production and are positioned to meet this demand with consistency and integrity.

Sourced from the heart of the Bushveld Igneous Complex—the world's largest layered intrusion and repository of chromite—our product is renowned for its quality and suitability for metallurgical applications. As a full-service import and export agency, Konsultant manages the entire supply chain, from mine-gate to your port of destination, ensuring seamless transactions and fostering long-term, strategic partnerships.

This proposal outlines our capability to supply high-quality South African chrome ore, our secure and transparent processes, and the distinct advantages of partnering with a mandated seller dedicated to your success.

The Komsultant Mandate: Your Direct Link to the Source



**Direct Access, Price
Integrity, and
Guaranteed Supply.**

Our status as a mandated seller is the cornerstone of our value proposition. Unlike brokers or intermediaries, Komsultant holds formal, legal authorization directly from our partner mines to market and sell their chrome ore. This unique position provides our clients with unparalleled advantages.

By eliminating unnecessary layers, we offer competitive pricing structures and direct negotiation channels. Our mandate ensures the product is real, the supply is secure, and the specifications are verified at the origin. We operate under clear, legally binding agreements that protect all parties, significantly reducing trade risks and ensuring transactional security. For our partners, this means priority access to production volumes, even in high-demand market conditions.

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Product Specification: Premium South African Chrome Ore

We offer high-quality Metallurgical Grade Chrome Ore Concentrate sourced directly from the Bushveld Complex in South Africa. This material is ideal for the production of ferrochrome and stainless steel, known for its consistent chemistry and physical properties. The specifications below represent our typical offering, with adjustments possible based on specific buyer requirements.

01

Chemical Composition

Cr₂O₃: 40-44% (Basis 42%)

Cr:Fe Ratio: 1.3 - 1.6 : 1

SiO₂: 4.0% Max

Al₂O₃: 16.0% Max

MgO: 10.0% Max

P: 0.01% Max

S: 0.01% Max

02

Physical Properties

Product Type: Metallurgical Grade Concentrate

Form: Fines / Concentrates

Size: 0-1mm (90% minimum)

Moisture: 5% Max

03

Origin & Application

Origin: South Africa (Bushveld Complex)

Mines Located In: North West,
Mpumalanga, Northern Cape Provinces

Primary Application: Ferrochrome
production for the stainless steel industry.

Sourcing & Logistics: From Mine to Your Port

Konsultant provides flexible and transparent logistical solutions tailored to buyer requirements. We ensure a smooth, secure, and timely journey for your commodity from the mine-gate in South Africa to your designated port of discharge. Our standard shipment terms are outlined below, and we are open to discussing alternative Incoterms to meet your specific needs.

Shipment Term	Description	Seller & Buyer Responsibilities
FOT (Free on Truck) At Mine Washing Plant	Ore is made available and loaded onto the buyer's designated trucks at our partner mine's washing plant.	<ul style="list-style-type: none">• Seller: Responsible for processing, stockpiling, and loading onto buyer's transport.• Buyer: Responsible for all costs and risks from the moment the ore is on the truck, including inland transport, port handling, and export.
FOB (Free on Board) City Deep / Steelport	For ore sourced from City Deep (Johannesburg) or Steelport, we deliver the goods and load them onto the vessel nominated by the buyer at the designated port of	<ul style="list-style-type: none">• Seller: Responsible for all costs and risks up to and including loading the ore onto the vessel. This includes inland transport, export customs clearance, and port charges.• Buyer: Responsible for ocean freight, insurance, and all costs and risks from the moment the ore is on board the vessel.

loading (e.g., Durban, Richards Bay).

CIF/CFR

(Cost, Insurance & Freight)

Available upon negotiation. As a full-service agency, we can manage the entire process, including chartering the vessel and delivering the ore to your destination port (e.g., in China, Japan, Russia).

- **Seller:** Manages the entire supply chain to the buyer's port, including ocean freight and insurance (for CIF).
- **Buyer:** Responsible for import customs clearance and duties at the destination.

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Our Commitment to Quality & Compliance

Ensuring product integrity and regulatory adherence is paramount in every transaction.

Konsultant operates on a foundation of transparency and rigorous due diligence. We understand that for our buyers in the highly regulated steel and alloy industries of China, Japan, and Russia, verifiable quality is non-negotiable. Our commitment extends beyond simple supply to guaranteeing that every shipment meets both contractual specifications and international standards.

We achieve this through a multi-layered approach to quality assurance and compliance:

Sample Type: Condition of samples: Analytical procedure used: Method Number:	Said to be Chrome Acceptable Wet Chemistry Titration, ICP Analysis QRM-1-113, QRM-1-135	C203 %	Moisture %
SAMPLE ID	LAB ID		
CHEM 1312	SG842628	40.73	
MET 1312	SG842629	40.01	
FEED 1312	SG842630	18.95	
TAILINGS 1312	SG842631	5.76	
THICKENER 1312	SG842632	11.91	
MET 1512	SG842633	41.68	
CHEM 1512	SG842634	42.39	
TAILINGS 1512	SG842635	4.65	
FEED 1512	SG842636	13.75	
THICKENER 1512	SG842637	12.10	
STOCKPILE MOISTURE	SG842638		3.62
ROM	SG842639	20.27	
MG-4A	SG842640	18.03	

- **Independent Verification:** We mandate third-party inspection by world-leading agencies like SGS or Bureau Veritas. These independent reports, covering chemical analysis, weight, and moisture content, form a core part of the shipping documentation, providing you with objective, reliable data.
- **Regulatory Expertise:** We are proficient in navigating South Africa's export control measures, ensuring all required permits from the International Trade Administration Commission (ITAC) are secured. We also provide the necessary documentation to facilitate smooth customs clearance in your home country.
- **Traceability:** Our direct relationship with the mines allows for complete traceability of the product from its origin at the Bushveld Complex to the final point of delivery.

The logo for SGS, consisting of the letters 'S', 'G', and 'S' in a bold, dark teal, sans-serif font.

Independent, third-party verification provides the ultimate assurance of quality and builds trust in every shipment.

Gallery of Operations: A View from the Source

Our mandates provide direct access to some of South Africa's most productive chrome mining operations in the North West, Mpumalanga, and Northern Cape. The following images offer a glimpse into the scale, infrastructure, and processes at our partner sites, from extraction and processing to on-site logistics.



Mining Quarry Operations



Chrome Processing Site



Advanced Logistics & Conveyor System



On-site Washing and Processing Plant



Mine Site Infrastructure



FOT Loading and Logistics

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Streamlined Engagement Process

We have engineered a rigorous yet streamlined process to ensure efficiency, security, and clarity for all stakeholders. We engage exclusively with serious end-buyers or their authorized representatives who can demonstrate financial and operational capability.

01

Inquiry & Qualification

Buyer submits a formal Letter of Intent (LOI) and Company Profile. We conduct due diligence to verify the buyer's legitimacy and capacity to transact.

02

Offer & Negotiation

Upon successful verification, we issue a Full Corporate Offer (FCO). This stage involves detailed negotiation of specifications, pricing, payment terms, and Incoterms.

03

Contract & Financials

A formal Sales and Purchase Agreement (SPA) is drafted and signed. The buyer establishes the agreed-upon, non-operative financial instrument (e.g., LC, SBLC) via a prime international bank.

04

Execution & Delivery

We present the Proof of Product (POP) and activate the financial instrument. We then manage all logistics, from mine to port, ensuring a smooth journey and timely delivery.

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Why Partner with Konsultant?

Choosing Konsultant means choosing a strategic partner committed to de-risking your supply chain and adding tangible value to your procurement process.

Unrivaled Market Access

Our mandate provides direct, secure access to verified chrome ore, bypassing the uncertainty, delays, and inflated costs of the open broker market.

End-to-End Management

From trade finance structuring to complex logistics, our team manages every detail, providing a single point of contact and accountability for the entire transaction.

Transparency and Integrity

We operate on a foundation of transparency, with clear procedures (LOI, FCO, SPA) and open communication, building lasting trust with our clients.

Transactional Security

We utilize secure, bank-to-bank payment instruments like Letters of Credit (LC) and Standby Letters of Credit (SBLC) to protect the interests of both buyer and seller. We are not just suppliers; we are architects of reliable, long-term supply chains. Partner with us to secure your access to one of the world's most vital industrial commodities.

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Next Steps & Contact

We are actively seeking to build long-term relationships with serious industrial buyers and end-users of chrome ore. If your organization has a verifiable requirement and the capacity for bulk commodity purchasing, we invite you to initiate a dialogue with us.

To begin our qualification process, please be prepared to provide a Company Profile and a formal Letter of Intent (LOI) detailing your required specifications, quantity, and destination port.

Contact Us

Konsultant

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Your Mandated Partner for Global Commodity Sourcing