

Konsultant

Your Mandated Partner for Global Commodity Sourcing

Executive Summary: Bridging Mines to Markets

Konsultant is a premier global trade agency, operating as a **mandated seller** for a portfolio of distinguished mining companies. We specialize in the direct sourcing and international trade of high-demand industrial commodities, including **Chrome, Lithium, and Coal**. Our core mission is to create a transparent, efficient, and reliable bridge between our mining partners and serious, qualified international buyers. As a full-service import and export agency, we manage the entire supply chain, from mine-gate to port of destination, ensuring seamless transactions and fostering long-term, strategic partnerships.

Our Mandate: The Konsultant Advantage

Our status as a mandated seller is the cornerstone of our value proposition. Unlike brokers or intermediaries, Konsultant holds formal, legal authorization directly from mining companies to market and sell their products. This provides our clients with unparalleled advantages:

What this means for you, the buyer:

- **Direct Access & Price Integrity:** By eliminating unnecessary layers, we offer competitive pricing structures and direct negotiation channels with the source.
- **Guaranteed Supply & Authenticity:** Our mandate ensures the product is real, the supply is secure, and the specifications are verified at the origin.
- **Transactional Security:** We operate under clear, legally binding agreements that protect all parties, significantly reducing trade risks.
- **Priority Allocation:** Our partners benefit from priority access to production volumes, especially in high-demand market conditions.

Core Commodities Portfolio

We provide access to a curated selection of essential industrial minerals and energy resources, sourced from reputable mining operations known for their quality and operational integrity.

Chrome Ore

A critical component in the production of stainless steel and superalloys, our chrome ore is sourced from leading producers. We facilitate the sale of various grades to meet specific industrial requirements.

- **Typical Grades Offered:** Metallurgical Grade (e.g., 40-42%, 42-44% Cr₂O₃), Refractory Grade, and Chemical Grade.
- **Forms:** Lumpy Ore, Fines, and Concentrates.
- **Primary Applications:** Stainless steel production, alloy manufacturing, chemical industry, and refractory materials.

Lithium

As the cornerstone of the green energy revolution, lithium is essential for batteries in electric vehicles (EVs) and energy storage systems. We connect buyers with reliable sources of this future-facing metal.

- **Typical Products Offered:** Lithium Carbonate (Battery Grade >99.5%), Lithium Hydroxide, and Spodumene Concentrate (e.g., SC6).
- **Sourcing:** We partner with mines that adhere to responsible extraction and processing standards.
- **Primary Applications:** Li-ion battery cathodes, ceramics and glass, lubricants, and pharmaceuticals.

Coal

We supply both thermal and metallurgical coal, catering to the energy and steelmaking sectors. Our focus is on providing high-quality, specification-compliant coal with reliable delivery schedules.

- **Types Offered:**
 - **Thermal Coal (Steam Coal):** For power generation, with various specifications for calorific value (e.g., 6000 GAR, 5500 NAR), sulfur, and ash content.
 - **Metallurgical Coal (Coking Coal):** Essential for steel production, including Hard Coking Coal (HCC) and PCI.
- **Commitment:** We ensure all shipments meet internationally recognized quality standards and buyer-specific requirements.

Our Engagement Process: For Serious Buyers

We have engineered a rigorous yet streamlined process to ensure efficiency and security for all stakeholders. We engage exclusively with serious, end-buyers or their authorized representatives who can demonstrate financial and operational capability.

1 Initial Inquiry & Qualification: Prospective buyers submit a detailed inquiry or a Letter of Intent (LOI). We conduct a thorough due diligence process to verify the buyer's identity, legitimacy, and capacity to transact.

2 Offer & Negotiation: Upon successful verification, we issue a Soft Corporate Offer (SCO) or a Full Corporate Offer (FCO). This stage involves detailed negotiation of specifications, pricing, payment terms (e.g., L/C, SBLC), and Incoterms.

3 Contracting & Financials: A formal Sales and Purchase Agreement (SPA) is drafted and signed by all parties. The buyer establishes the agreed-upon financial instrument through prime international banks.

Logistics & Execution: As your import/export partner, we oversee all logistical aspects, including inland transportation, port handling, vessel chartering, and

4 documentation, ensuring a smooth journey from mine to destination.

5 Delivery & Post-Sale Support: We monitor the shipment until it reaches the destination port and ensure all contractual obligations are met, providing continuous support throughout the process.

Why Partner with Komsultant?

Unrivaled Market Access

Our mandate provides direct, secure access to verified commodities, bypassing the uncertainty and inflated costs of the open broker market.

Rigorous Due Diligence

We vet both suppliers and buyers to create a trusted ecosystem, ensuring that we only connect credible, high-integrity partners.

End-to-End Management

From trade finance structuring to complex logistics, our team manages every detail, providing a single point of contact and accountability.

Global Logistics Expertise

As a seasoned import/export agency, we navigate international trade regulations, customs, and shipping challenges with precision and expertise.

Transparency and Integrity

We operate on a foundation of transparency, with clear procedures and open communication, building lasting trust with our clients.

Strategic Market Intelligence

We provide our partners with valuable insights into market trends, pricing dynamics, and supply-demand forecasts to inform their strategic decisions.

Connect with Komsultant

We are actively seeking to build long-term relationships with serious industrial buyers and end-users of Chrome, Lithium, and Coal. If your organization has a verifiable requirement and the capacity for bulk commodity purchasing, we invite you to initiate a dialogue with us.

For serious inquiries, please be prepared to provide a Company Profile and a Letter of Intent (LOI) to begin our qualification process.

Contact us to discuss your specific requirements and learn how Komsultant can become your most reliable partner in the global commodity market.

[Your Contact Information, such as an email address, phone number, or link to a contact form, would be placed here.]

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